

Fourth Quarter 2017 - Market Study

Area	Price Rng	No. of Sales Past Yr.	Sales/ Mo.	Supply (Active Listings)	Months Inventory	Under Contract	Hotness Factor*
05 - Mesquite	\$060-\$099	153	13	2	0.2	11	85%
05 - Mesquite	\$100-\$149	506	42	29	0.7	45	61%
05 - Mesquite	\$150-\$199	706	59	50	0.8	90	64%
05 - Mesquite	\$200-\$299	285	24	60	2.5	28	32%
07 (41) - Lewis/Flower	\$100-\$149	59	5	1	0.2	4	80%
07 (41) - Lewis/Flower	\$150-\$199	344	29	9	0.3	24	73%
07 (41) - Lewis/Flower	\$200-\$299	1753	146	119	0.8	153	56%
07 (41) - Lewis/Flower	\$300-\$399	1119	93	176	1.9	118	40%
07 (41) - Lewis/Flower	\$400-\$499	589	49	122	2.5	44	27%
07 (41) - Lewis/Flower	\$500-\$599	251	21	68	3.3	26	28%
07 (41) - Lewis/Flower	\$600-\$699	130	11	53	4.9	14	21%
07 (41) - Lewis/Flower	\$700-\$799	88	7	28	3.8	2	7%
08 - Sachse/Rowlett	\$100-\$149	44	4	0	0.0	2	100%
08 - Sachse/Rowlett	\$150-\$199	219	18	11	0.6	19	63%
08 - Sachse/Rowlett	\$200-\$299	655	55	72	1.3	52	42%
08 - Sachse/Rowlett	\$300-\$399	236	20	52	2.6	36	41%
08 - Sachse/Rowlett	\$400-\$499	75	6	31	5.0	8	21%
09 - The Colony	\$100-\$149	15	1	0	0.0	0	#DIV/0!
09 - The Colony	\$150-\$199	101	8	3	0.4	10	77%
09 - The Colony	\$200-\$299	311	26	27	1.0	32	54%
09 - The Colony	\$300-\$399	90	8	19	2.5	8	30%
10 - Addison	\$200-\$299	114	10	7	0.7	7	50%
10 - Addison	\$300-\$399	369	31	36	1.2	23	39%
10 - Addison	\$400-\$499	253	21	56	2.7	18	24%
10 - Addison	\$500-\$700	225	19	66	3.5	21	24%
10 - Addison	\$700-\$1.0M	92	8	38	5.0	7	16%
11 - North Dallas	\$300-\$399	13	1	1	0.9	1	50%
11 - North Dallas	\$400-\$499	44	4	7	1.9	2	22%
11 - North Dallas	\$500-\$700	195	16	54	3.3	22	29%
11 - North Dallas	\$700-\$1.0M	170	14	56	4.0	14	20%
11 - North Dallas	\$1.0M-\$1.5M	163	14	72	5.3	16	18%
11 - North Dallas	\$1.5M-\$2.0M	95	8	76	9.6	6	7%
11 - North Dallas	\$2.0M-\$3.0M	44	4	46	12.5	7	13%
12 - East Dallas	\$060-\$099	84	7	11	1.6	2	15%
12 - East Dallas	\$100-\$149	183	15	19	1.2	16	46%
12 - East Dallas	\$150-\$199	209	17	21	1.2	20	49%
12 - East Dallas	\$200-\$299	368	31	47	1.5	29	38%
12 - East Dallas	\$300-\$399	463	39	97	2.5	33	25%
12 - East Dallas	\$400-\$499	341	28	72	2.5	22	23%
12 - East Dallas	\$500-\$700	335	28	98	3.5	26	21%
12 - East Dallas	\$700-\$900	205	17	42	2.5	15	26%
12 - East Dallas	\$900-\$1.5M	154	13	54	4.2	17	24%
18 - Lake Highlands	\$150-\$199	23	2	1	0.5	1	50%
18 - Lake Highlands	\$200-\$299	118	10	15	1.5	8	35%
18 - Lake Highlands	\$300-\$399	263	22	39	1.8	15	28%
18 - Lake Highlands	\$400-\$499	184	15	39	2.5	25	39%
18 - Lake Highlands	\$500-\$700	133	11	37	3.3	16	30%
18 - Lake Highlands	\$700-\$900	22	2	9	4.9	2	18%

Fourth Quarter 2017 - Market Study

Area	Price Rng	No. of Sales Past Yr.	Sales/ Mo.	Supply (Active Listings)	Months Inventory	Under Contract	Hotness Factor*
20 - Plano	\$100-\$149	26	2	0	0.0	1	100%
20 - Plano	\$150-\$199	137	11	1	0.1	9	90%
20 - Plano	\$200-\$299	979	82	63	0.8	97	61%
20 - Plano	\$300-\$399	1187	99	170	1.7	121	42%
20 - Plano	\$400-\$499	624	52	134	2.6	43	24%
20 - Plano	\$500-\$700	395	33	127	3.9	32	20%
20 - Plano	\$700-\$1.0M	121	10	77	7.6	9	10%
20 - Plano	\$1.0M-\$1.5M	40	3	36	10.8	6	14%
21 - Coppell	\$200-\$299	87	7	4	0.6	5	56%
21 - Coppell	\$300-\$399	152	13	10	0.8	9	47%
21 - Coppell	\$400-\$499	168	14	37	2.6	15	29%
21 - Coppell	\$500-\$700	123	10	37	3.6	14	27%
21 - Coppell	\$700-\$900	19	2	13	8.2	5	28%
22 - Carrollton	\$100-\$149	37	3	0	0.0	1	100%
22 - Carrollton	\$150-\$199	228	19	5	0.3	14	74%
22 - Carrollton	\$200-\$299	931	78	60	0.8	74	55%
22 - Carrollton	\$300-\$399	397	33	39	1.2	36	48%
22 - Carrollton	\$400-\$499	185	15	32	2.1	12	27%
22 - Carrollton	\$500-\$599	90	8	26	3.5	14	35%
23 - Richardson	\$100-\$149	10	1	1	1.2	1	50%
23 - Richardson	\$150-\$199	103	9	1	0.1	7	88%
23 - Richardson	\$200-\$299	598	50	41	0.8	44	52%
23 - Richardson	\$300-\$399	285	24	44	1.9	27	38%
23 - Richardson	\$400-\$499	81	7	25	3.7	7	22%
23 - Richardson	\$500-\$599	25	2	9	4.3	5	36%
24 - Garland	\$060-\$099	62	5	1	0.2	2	67%
24 - Garland	\$100-\$149	369	31	12	0.4	32	73%
24 - Garland	\$150-\$199	788	66	40	0.6	72	64%
24 - Garland	\$200-\$299	599	50	104	2.1	78	43%
24 - Garland	\$300-\$399	173	14	44	3.1	15	25%
24 - Garland	\$400-\$499	38	3	13	4.1	5	28%
25 - Park Cities	\$500-\$700	71	6	13	2.2	10	43%
25 - Park Cities	\$700-\$900	102	9	33	3.9	11	25%
25 - Park Cities	\$900-\$1.2M	127	11	57	5.4	14	20%
25 - Park Cities	\$1.2M-\$1.5M	132	11	52	4.7	14	21%
25 - Park Cities	\$1.5M-\$2.0M	132	11	55	5.0	12	18%
25 - Park Cities	\$2.0M-\$3.0M	89	7	53	7.1	6	10%
25 - Park Cities	\$3.0M-\$4.0M	23	2	37	19.3	1	3%
26 - Irving	\$060-\$099	18	2	0	0.0	1	100%
26 - Irving	\$100-\$149	131	11	1	0.1	9	90%
26 - Irving	\$150-\$199	327	27	20	0.7	27	57%
26 - Irving	\$200-\$299	289	24	26	1.1	36	58%
26 - Irving	\$300-\$399	209	17	28	1.6	23	45%
26 - Irving	\$400-\$499	183	15	50	3.3	22	31%
26 - Irving	\$500-\$700	164	14	77	5.6	18	19%
26 - Irving	\$700-\$900	30	3	20	8.0	3	13%

Fourth Quarter 2017 - Market Study

Area	Price Rng	No. of Sales Past Yr.	Sales/ Mo.	Supply (Active Listings)	Months Inventory	Under Contract	Hotness Factor*
50 - Wylie	\$100-\$149	17	1	0	0.0	1	100%
50 - Wylie	\$150-\$199	106	9	5	0.6	9	64%
50 - Wylie	\$200-\$299	678	57	47	0.8	64	58%
50 - Wylie	\$300-\$400	427	36	105	3.0	41	28%
50 - Wylie	\$400-\$500	129	11	45	4.2	14	24%
51 - Allen	\$150-\$199	107	9	2	0.2	5	71%
51 - Allen	\$200-\$299	435	36	39	1.1	42	52%
51 - Allen	\$300-\$399	382	32	59	1.9	35	37%
51 - Allen	\$400-\$499	226	19	66	3.5	19	22%
51 - Allen	\$500-\$700	202	17	77	4.6	9	10%
51 - Allen	\$700-\$1.0M	46	4	28	7.3	5	15%
51 - Allen	\$1.0M-\$2.0M	6	1	3	6.0	1	25%
53 - McKinney	\$100-\$149	23	2	0	0.0	2	100%
53 - McKinney	\$150-\$199	72	6	5	0.8	9	64%
53 - McKinney	\$200-\$299	1029	86	109	1.3	82	43%
53 - McKinney	\$300-\$399	976	81	238	2.9	89	27%
53 - McKinney	\$400-\$499	412	34	224	6.5	41	15%
53 - McKinney	\$500-\$700	186	16	106	6.8	27	20%
53 - McKinney	\$700-\$1.0M	54	5	33	7.3	2	6%
53 - McKinney	\$1.0M-\$2.0M	9	1	16	21.3	1	6%
55 - Frisco	\$200-\$299	877	73	61	0.8	79	56%
55 - Frisco	\$300-\$399	1265	105	250	2.4	109	30%
55 - Frisco	\$400-\$499	777	65	204	3.2	73	26%
55 - Frisco	\$500-\$700	698	58	288	5.0	63	18%
55 - Frisco	\$700-\$1.0M	225	19	132	7.0	41	24%
55 - Frisco	\$1.0M-\$2.0M	73	6	45	7.4	6	12%
59 - Prosper	\$200-\$299	75	6	8	1.3	4	33%
59 - Prosper	\$300-\$399	203	17	58	3.4	19	25%
59 - Prosper	\$400-\$499	274	23	106	4.6	27	20%
59 - Prosper	\$500-\$700	260	22	146	6.7	32	18%
59 - Prosper	\$700-\$1.0M	81	7	32	4.7	9	22%
59 - Prosper	\$1.0M-\$2.0M	16	1	14	10.5	0	0%
D/FW Metroplex	\$060-\$099			105		135	56%
D/FW Metroplex	\$100-\$149			398		604	60%
D/FW Metroplex	\$150-\$199			789		1,330	63%
D/FW Metroplex	\$200-\$299			2,816		2,520	47%
D/FW Metroplex	\$300-\$399			2,891		1,382	32%
D/FW Metroplex	\$400-\$499			2,005		663	25%
D/FW Metroplex	\$500-\$700			2,084		555	21%
D/FW Metroplex	\$700-\$1.0M			1,024		236	19%
D/FW Metroplex	\$1.0M-\$2.0M			785		132	14%

*Hotness Factor is the ratio of Pending Sales to Active Plus Pending Listings.

Data Source: New and pre-owned homes listed in the North Texas Real Estate Info. Systems, Inc.