

First Quarter 2018 - Market Study

Area	Price Rng	No. of Sales Past Yr.	Sales/ Mo.	Supply (Active Listings)	Months Inventory	Under Contract	Hotness Factor*
05 - Mesquite	\$060-\$099	121	10	2	0.2	6	75%
05 - Mesquite	\$100-\$149	471	39	30	0.8	46	61%
05 - Mesquite	\$150-\$199	760	63	36	0.6	58	62%
05 - Mesquite	\$200-\$299	319	27	39	1.5	43	52%
07 (41) - Lewis/Flower	\$100-\$149	52	4	0	0.0	1	100%
07 (41) - Lewis/Flower	\$150-\$199	283	24	5	0.2	6	55%
07 (41) - Lewis/Flower	\$200-\$299	1766	147	88	0.6	117	57%
07 (41) - Lewis/Flower	\$300-\$399	1182	99	146	1.5	91	38%
07 (41) - Lewis/Flower	\$400-\$499	609	51	97	1.9	38	28%
07 (41) - Lewis/Flower	\$500-\$599	267	22	73	3.3	23	24%
07 (41) - Lewis/Flower	\$600-\$699	136	11	38	3.4	15	28%
07 (41) - Lewis/Flower	\$700-\$799	75	6	25	4.0	4	14%
08 - Sachse/Rowlett	\$100-\$149	29	2	0	0.0	2	100%
08 - Sachse/Rowlett	\$150-\$199	199	17	7	0.4	8	53%
08 - Sachse/Rowlett	\$200-\$299	641	53	43	0.8	45	51%
08 - Sachse/Rowlett	\$300-\$399	244	20	48	2.4	14	23%
08 - Sachse/Rowlett	\$400-\$499	82	7	29	4.2	6	17%
09 - The Colony	\$100-\$149	16	1	0	0.0	1	100%
09 - The Colony	\$150-\$199	103	9	4	0.5	5	56%
09 - The Colony	\$200-\$299	327	27	22	0.8	20	48%
09 - The Colony	\$300-\$399	100	8	9	1.1	6	40%
10 - Addison	\$200-\$299	101	8	1	0.1	4	80%
10 - Addison	\$300-\$399	348	29	31	1.1	9	23%
10 - Addison	\$400-\$499	257	21	46	2.1	19	29%
10 - Addison	\$500-\$700	234	20	55	2.8	18	25%
10 - Addison	\$700-\$1.0M	92	8	23	3.0	10	30%
11 - North Dallas	\$300-\$399	16	1	1	0.8	0	0%
11 - North Dallas	\$400-\$499	47	4	7	1.8	3	30%
11 - North Dallas	\$500-\$700	206	17	35	2.0	9	20%
11 - North Dallas	\$700-\$1.0M	167	14	42	3.0	10	19%
11 - North Dallas	\$1.0M-\$1.5M	168	14	58	4.1	9	13%
11 - North Dallas	\$1.5M-\$2.0M	99	8	37	4.5	7	16%
11 - North Dallas	\$2.0M-\$3.0M	54	5	29	6.4	2	6%
12 - East Dallas	\$060-\$099	64	5	6	1.1	4	40%
12 - East Dallas	\$100-\$149	175	15	7	0.5	9	56%
12 - East Dallas	\$150-\$199	217	18	20	1.1	20	50%
12 - East Dallas	\$200-\$299	383	32	38	1.2	24	39%
12 - East Dallas	\$300-\$399	479	40	61	1.5	42	41%
12 - East Dallas	\$400-\$499	335	28	44	1.6	22	33%
12 - East Dallas	\$500-\$700	324	27	74	2.7	28	27%
12 - East Dallas	\$700-\$900	200	17	29	1.7	9	24%
12 - East Dallas	\$900-\$1.5M	164	14	35	2.6	8	19%
18 - Lake Highlands	\$150-\$199	21	2	2	1.1	1	33%
18 - Lake Highlands	\$200-\$299	129	11	11	1.0	7	39%
18 - Lake Highlands	\$300-\$399	255	21	22	1.0	10	31%
18 - Lake Highlands	\$400-\$499	206	17	21	1.2	11	34%
18 - Lake Highlands	\$500-\$700	133	11	36	3.2	7	16%
18 - Lake Highlands	\$700-\$900	23	2	3	1.6	2	40%

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20 - Plano	\$100-\$149	15	1	0	0.0	0	#DIV/0!
20 - Plano	\$150-\$199	117	10	2	0.2	4	67%
20 - Plano	\$200-\$299	967	81	53	0.7	54	50%
20 - Plano	\$300-\$399	1222	102	113	1.1	77	41%
20 - Plano	\$400-\$499	630	53	80	1.5	31	28%
20 - Plano	\$500-\$700	404	34	83	2.5	22	21%
20 - Plano	\$700-\$1.0M	124	10	48	4.6	19	28%
20 - Plano	\$1.0M-\$1.5M	48	4	16	4.0	3	16%
21 - Coppell	\$200-\$299	68	6	5	0.9	3	38%
21 - Coppell	\$300-\$399	145	12	7	0.6	10	59%
21 - Coppell	\$400-\$499	171	14	20	1.4	9	31%
21 - Coppell	\$500-\$700	124	10	32	3.1	4	11%
21 - Coppell	\$700-\$900	20	2	11	6.6	1	8%
22 - Carrollton	\$100-\$149	22	2	0	0.0	0	#DIV/0!
22 - Carrollton	\$150-\$199	190	16	1	0.1	9	90%
22 - Carrollton	\$200-\$299	902	75	29	0.4	61	68%
22 - Carrollton	\$300-\$399	408	34	29	0.9	25	46%
22 - Carrollton	\$400-\$499	178	15	12	0.8	10	45%
22 - Carrollton	\$500-\$599	88	7	26	3.5	6	19%
23 - Richardson	\$100-\$149	10	1	0	0.0	0	#DIV/0!
23 - Richardson	\$150-\$199	78	7	0	0.0	3	100%
23 - Richardson	\$200-\$299	604	50	26	0.5	38	59%
23 - Richardson	\$300-\$399	303	25	32	1.3	16	33%
23 - Richardson	\$400-\$499	88	7	18	2.5	8	31%
23 - Richardson	\$500-\$599	31	3	6	2.3	1	14%
24 - Garland	\$060-\$099	52	4	1	0.2	2	67%
24 - Garland	\$100-\$149	338	28	11	0.4	16	59%
24 - Garland	\$150-\$199	789	66	41	0.6	46	53%
24 - Garland	\$200-\$299	682	57	81	1.4	77	49%
24 - Garland	\$300-\$399	190	16	28	1.8	19	40%
24 - Garland	\$400-\$499	44	4	18	4.9	0	0%
25 - Park Cities	\$500-\$700	66	6	10	1.8	2	17%
25 - Park Cities	\$700-\$900	98	8	18	2.2	1	5%
25 - Park Cities	\$900-\$1.2M	139	12	33	2.8	11	25%
25 - Park Cities	\$1.2M-\$1.5M	128	11	28	2.6	7	20%
25 - Park Cities	\$1.5M-\$2.0M	129	11	34	3.2	11	24%
25 - Park Cities	\$2.0M-\$3.0M	82	7	38	5.6	3	7%
25 - Park Cities	\$3.0M-\$4.0M	17	1	29	20.5	3	9%
26 - Irving	\$060-\$099	16	1	0	0.0	0	#DIV/0!
26 - Irving	\$100-\$149	117	10	2	0.2	4	67%
26 - Irving	\$150-\$199	323	27	7	0.3	20	74%
26 - Irving	\$200-\$299	307	26	16	0.6	28	64%
26 - Irving	\$300-\$399	217	18	19	1.1	21	53%
26 - Irving	\$400-\$499	182	15	33	2.2	14	30%
26 - Irving	\$500-\$700	162	14	45	3.3	18	29%
26 - Irving	\$700-\$900	31	3	10	3.9	4	29%

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Area	Price Rng	No. of Sales Past Yr.	Sales/ Mo.	Supply (Active Listings)	Months Inventory	Under Contract	Hotness Factor*
50 - Wylie	\$100-\$149	14	1	0	0.0	1	100%
50 - Wylie	\$150-\$199	96	8	3	0.4	3	50%
50 - Wylie	\$200-\$299	673	56	37	0.7	38	51%
50 - Wylie	\$300-\$400	469	39	89	2.3	26	23%
50 - Wylie	\$400-\$500	140	12	34	2.9	13	28%
51 - Allen	\$150-\$199	106	9	0	0.0	7	100%
51 - Allen	\$200-\$299	433	36	16	0.4	29	64%
51 - Allen	\$300-\$399	387	32	29	0.9	17	37%
51 - Allen	\$400-\$499	239	20	31	1.6	23	43%
51 - Allen	\$500-\$700	191	16	41	2.6	10	20%
51 - Allen	\$700-\$1.0M	46	4	20	5.2	3	13%
51 - Allen	\$1.0M-\$2.0M	6	1	7	14.0	1	13%
53 - McKinney	\$100-\$149	19	2	0	0.0	0	#DIV/0!
53 - McKinney	\$150-\$199	73	6	6	1.0	3	33%
53 - McKinney	\$200-\$299	1025	85	77	0.9	68	47%
53 - McKinney	\$300-\$399	1025	85	177	2.1	77	30%
53 - McKinney	\$400-\$499	430	36	188	5.2	38	17%
53 - McKinney	\$500-\$700	207	17	88	5.1	18	17%
53 - McKinney	\$700-\$1.0M	59	5	20	4.1	6	23%
53 - McKinney	\$1.0M-\$2.0M	11	1	7	7.6	1	13%
55 - Frisco	\$200-\$299	816	68	41	0.6	52	56%
55 - Frisco	\$300-\$399	1286	107	143	1.3	95	40%
55 - Frisco	\$400-\$499	791	66	139	2.1	51	27%
55 - Frisco	\$500-\$700	747	62	248	4.0	34	12%
55 - Frisco	\$700-\$1.0M	231	19	106	5.5	24	18%
55 - Frisco	\$1.0M-\$2.0M	74	6	33	5.4	2	6%
59 - Prosper	\$200-\$299	74	6	5	0.8	5	50%
59 - Prosper	\$300-\$399	225	19	48	2.6	19	28%
59 - Prosper	\$400-\$499	300	25	86	3.4	23	21%
59 - Prosper	\$500-\$700	267	22	140	6.3	26	16%
59 - Prosper	\$700-\$1.0M	76	6	33	5.2	8	20%
59 - Prosper	\$1.0M-\$2.0M	14	1	16	13.7	0	0%
D/FW Metroplex	\$060-\$099			98		105	52%
D/FW Metroplex	\$100-\$149			286		429	60%
D/FW Metroplex	\$150-\$199			623		929	60%
D/FW Metroplex	\$200-\$299			2,117		1,975	48%
D/FW Metroplex	\$300-\$399			2,175		1,028	32%
D/FW Metroplex	\$400-\$499			1,551		537	26%
D/FW Metroplex	\$500-\$700			1,674		392	19%
D/FW Metroplex	\$700-\$1.0M			745		175	19%
D/FW Metroplex	\$1.0M-\$2.0M			555		85	13%

*Hotness Factor is the ratio of Pending Sales to Active Plus Pending Listings.

Data Source: New and pre-owned homes listed in the North Texas Real Estate Info. Systems, Inc.