Second Quarter 2018 - Market Study

Area	Price Rng	No. of Sales Past Yr.	Sales/Mo.	Supply (Active Listings)	Months Inventory	Under Contract	Hotness Factor*
05 - Mesquite	$060-$099	92	8	3	0.4	6	67%
05 - Mesquite	$100-$149	456	38	17	0.4	45	73%
05 - Mesquite	$150-$199	785	65	41	0.6	91	69%
05 - Mesquite	$200-$299	365	30	54	1.8	54	50%
07 (41) - Lewis/Flower	$100-$149	50	4	5	1.2	2	29%
07 (41) - Lewis/Flower	$150-$199	260	22	8	0.4	13	62%
07 (41) - Lewis/Flower	$200-$299	1882	157	172	1.1	129	43%
07 (41) - Lewis/Flower	$300-$399	1272	106	217	2.0	100	32%
07 (41) - Lewis/Flower	$400-$499	632	53	182	3.5	51	22%
07 (41) - Lewis/Flower	$500-$599	268	22	104	4.7	33	24%
07 (41) - Lewis/Flower	$600-$699	150	13	55	4.4	14	20%
07 (41) - Lewis/Flower	$700-$799	83	7	31	4.5	8	21%
08 - Sachse/Rowlett	$100-$149	1	0	0	0.0	1	100%
08 - Sachse/Rowlett	$150-$199	179	15	6	0.4	3	33%
08 - Sachse/Rowlett	$200-$299	674	56	70	1.2	55	44%
08 - Sachse/Rowlett	$300-$399	254	21	66	3.1	17	20%
08 - Sachse/Rowlett	$400-$499	77	6	36	5.6	17	32%
09 - The Colony	$100-$149	24	2	0	0.0	1	100%
09 - The Colony	$150-$199	105	9	1	0.1	2	67%
09 - The Colony	$200-$299	345	29	40	1.4	29	42%
09 - The Colony	$300-$399	110	9	12	1.3	14	54%
10 - Addison	$200-$299	173	14	15	1.0	31	67%
10 - Addison	$300-$399	409	34	67	2.0	31	32%
10 - Addison	$400-$499	303	25	77	3.0	25	25%
10 - Addison	$500-$700	245	20	91	4.5	23	20%
10 - Addison	$700-$1.0M	90	8	42	5.6	14	25%
11 - North Dallas	$300-$399	51	4	18	4.2	3	14%
11 - North Dallas	$400-$499	54	5	11	2.4	4	27%
11 - North Dallas	$500-$700	198	17	55	3.3	10	15%
11 - North Dallas	$700-$1.0M	168	14	62	4.4	19	23%
11 - North Dallas	$1.0M-$1.5M	168	14	87	6.2	15	15%
11 - North Dallas	$1.5M-$2.0M	95	8	54	6.8	11	17%
11 - North Dallas	$2.0M-$3.0M	54	5	44	9.8	10	19%
12 - East Dallas	$060-$099	73	6	11	1.8	5	31%
12 - East Dallas	$100-$149	188	16	23	1.5	13	36%
12 - East Dallas	$150-$199	325	27	40	1.5	30	43%
12 - East Dallas	$200-$299	481	40	68	1.7	43	39%
12 - East Dallas	$300-$399	635	53	84	1.6	41	33%
12 - East Dallas	$400-$499	508	42	115	2.7	47	29%
12 - East Dallas	$500-$700	412	34	147	4.3	35	19%
12 - East Dallas	$700-$900	194	16	65	4.0	16	20%
12 - East Dallas	$900-$1.5M	155	13	86	6.7	16	16%
18 - Lake Highlands	$150-$199	59	5	4	0.8	7	64%
18 - Lake Highlands	$200-$299	163	14	19	1.4	5	21%
18 - Lake Highlands	$300-$399	227	19	39	2.1	18	32%
18 - Lake Highlands	$400-$499	211	18	41	2.3	13	24%
18 - Lake Highlands	$500-$700	126	11	57	5.4	14	20%
18 - Lake Highlands	$700-$900	20	2	5	3.0	4	44%

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20 - Plano	$100-$149	27	2	1	0.4	2	67%
20 - Plano	$150-$199	132	11	5	0.5	8	62%
20 - Plano	$200-$299	1060	88	85	1.0	64	43%
20 - Plano	$300-$399	1308	109	208	1.9	132	39%
20 - Plano	$400-$499	652	54	169	3.1	52	24%
20 - Plano	$500-$700	398	33	155	4.7	26	14%
20 - Plano	$700-$1.0M	133	11	89	8.0	17	16%
20 - Plano	$1.0M-$1.5M	46	4	31	8.1	6	16%
21 - Coppell	$200-$299	78	7	10	1.5	6	38%
21 - Coppell	$300-$399	142	12	24	2.0	11	31%
21 - Coppell	$400-$499	171	14	32	2.2	15	32%
21 - Coppell	$500-$700	112	9	59	6.3	14	19%
21 - Coppell	$700-$900	21	2	26	14.9	3	10%
22 - Carrollton	$100-$149	44	4	3	0.8	3	50%
22 - Carrollton	$150-$199	233	19	7	0.4	9	56%
22 - Carrollton	$200-$299	948	79	75	0.9	63	46%
22 - Carrollton	$300-$399	441	37	82	2.2	37	31%
22 - Carrollton	$400-$499	170	14	39	2.8	18	32%
22 - Carrollton	$500-$599	93	8	48	6.2	8	14%
23 - Richardson	$100-$149	63	5	7	1.3	5	42%
23 - Richardson	$150-$199	117	10	9	0.9	10	53%
23 - Richardson	$200-$299	622	52	49	0.9	39	44%
23 - Richardson	$300-$399	345	29	61	2.1	24	28%
23 - Richardson	$400-$499	100	8	28	3.4	9	24%
23 - Richardson	$500-$599	26	2	11	5.1	1	8%
24 - Garland	$060-$099	79	7	4	0.6	4	50%
24 - Garland	$100-$149	400	33	18	0.5	26	59%
24 - Garland	$150-$199	846	71	51	0.7	66	56%
24 - Garland	$200-$299	800	67	107	1.6	53	33%
24 - Garland	$300-$399	208	17	41	2.4	17	29%
24 - Garland	$400-$499	43	4	18	5.0	4	18%
25 - Park Cities	$500-$700	110	9	47	5.1	6	11%
25 - Park Cities	$700-$900	98	8	54	6.6	11	17%
25 - Park Cities	$900-$1.2M	146	12	66	5.4	9	12%
25 - Park Cities	$1.2M-$1.5M	112	9	69	7.4	9	12%
25 - Park Cities	$1.5M-$2.0M	134	11	64	5.7	15	19%
25 - Park Cities	$2.0M-$3.0M	81	7	82	12.1	5	6%
25 - Park Cities	$3.0M-$4.0M	23	2	37	19.3	4	10%
26 - Irving	$060-$099	40	3	2	0.6	4	67%
26 - Irving	$100-$149	148	12	6	0.5	7	54%
26 - Irving	$150-$199	375	31	29	0.9	32	52%
26 - Irving	$200-$299	395	33	48	1.5	43	47%
26 - Irving	$300-$399	322	27	44	1.6	17	28%
26 - Irving	$400-$499	216	18	60	3.3	21	26%
26 - Irving	$500-$700	176	15	67	4.6	20	23%
26 - Irving	$700-$900	32	3	29	10.9	4	12%

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50 - Wylie	$100-$149	14	1	1	0.9	0	0%
50 - Wylie	$150-$199	110	9	3	0.3	3	50%
50 - Wylie	$200-$299	664	55	56	1.0	37	40%
50 - Wylie	$300-$400	462	39	127	3.3	60	32%
50 - Wylie	$400-$500	136	11	48	4.2	9	16%
51 - Allen	$150-$199	98	8	3	0.4	5	63%
51 - Allen	$200-$299	472	39	35	0.9	26	43%
51 - Allen	$300-$399	402	34	68	2.0	25	27%
51 - Allen	$400-$499	245	20	54	2.6	14	21%
51 - Allen	$500-$700	176	15	62	4.2	20	24%
51 - Allen	$700-$1.0M	48	4	36	9.0	6	14%
51 - Allen	$1.0M-$2.0M	5	0	9	21.6	0	0%
53 - McKinney	$100-$149	17	1	0	0.0	0	0%
53 - McKinney	$150-$199	86	7	5	0.7	8	62%
53 - McKinney	$200-$299	1128	94	135	1.4	72	35%
53 - McKinney	$300-$399	1141	95	258	2.7	94	27%
53 - McKinney	$400-$499	494	41	221	5.4	72	25%
53 - McKinney	$500-$700	222	19	129	7.0	24	16%
53 - McKinney	$700-$1.0M	61	5	39	7.7	6	13%
53 - McKinney	$1.0M-$2.0M	13	1	11	10.2	2	15%
55 - Frisco	$200-$299	917	76	86	1.1	49	36%
55 - Frisco	$300-$399	1399	117	240	2.1	98	29%
55 - Frisco	$400-$499	838	70	269	3.9	61	18%
55 - Frisco	$500-$700	740	62	355	5.8	79	18%
55 - Frisco	$700-$1.0M	236	20	158	8.0	34	18%
55 - Frisco	$1.0M-$2.0M	66	6	56	10.2	7	11%
59 - Prosper	$200-$299	78	7	9	1.4	6	40%
59 - Prosper	$300-$399	229	19	60	3.1	11	15%
59 - Prosper	$400-$499	301	25	114	4.5	30	21%
59 - Prosper	$500-$700	261	22	184	8.5	45	20%
59 - Prosper	$700-$1.0M	68	6	77	13.6	12	13%
59 - Prosper	$1.0M-$2.0M	11	1	21	22.9	1	5%
D/FW Metroplex	$060-$099			61		106	63%
D/FW Metroplex	$100-$149			210		562	73%
D/FW Metroplex	$150-$199			527		1,396	73%
D/FW Metroplex	$200-$299			2,328		3,221	58%
D/FW Metroplex	$300-$399			2,560		1,886	42%
D/FW Metroplex	$400-$499			2,009		1,055	34%
D/FW Metroplex	$500-$700			2,210		913	29%
D/FW Metroplex	$700-$1.0M			1,144		406	26%
D/FW Metroplex	$1.0M-$2.0M			834		243	23%

**Hotness Factor is the ratio of Pending Sales to Active Plus Pending Listings.*
Data Source: New and pre-owned homes listed in the North Texas Real Estate Info. Systems, Inc.

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