

Third Quarter 2018 - Market Study

Area	Price Rng	No. of Sales Past Yr.	Sales/ Mo.	Supply (Active Listings)	Months Inventory	Under Contract	Hotness Factor*
05 - Mesquite	\$060-\$099	73	6	1	0.2	7	88%
05 - Mesquite	\$100-\$149	427	36	23	0.6	47	67%
05 - Mesquite	\$150-\$199	801	67	50	0.7	89	64%
05 - Mesquite	\$200-\$299	431	36	94	2.6	64	41%
07 (41) - Lewis/Flower	\$100-\$149	213	18	0	0.0	1	100%
07 (41) - Lewis/Flower	\$150-\$199	183	15	7	0.5	11	61%
07 (41) - Lewis/Flower	\$200-\$299	1769	147	158	1.1	169	52%
07 (41) - Lewis/Flower	\$300-\$399	1234	103	233	2.3	139	37%
07 (41) - Lewis/Flower	\$400-\$499	650	54	188	3.5	88	32%
07 (41) - Lewis/Flower	\$500-\$599	292	24	101	4.2	44	30%
07 (41) - Lewis/Flower	\$600-\$699	155	13	63	4.9	22	26%
07 (41) - Lewis/Flower	\$700-\$799	72	6	42	7.0	17	29%
08 - Sachse/Rowlett	\$100-\$149	12	1	1	1.0	3	75%
08 - Sachse/Rowlett	\$150-\$199	151	13	10	0.8	9	47%
08 - Sachse/Rowlett	\$200-\$299	693	58	90	1.6	62	41%
08 - Sachse/Rowlett	\$300-\$399	274	23	80	3.5	22	22%
08 - Sachse/Rowlett	\$400-\$499	88	7	35	4.8	11	24%
09 - The Colony	\$100-\$149	11	1	0	0.0	1	100%
09 - The Colony	\$150-\$199	90	8	2	0.3	1	33%
09 - The Colony	\$200-\$299	327	27	58	2.1	31	35%
09 - The Colony	\$300-\$399	122	10	24	2.4	10	29%
10 - Addison	\$200-\$299	86	7	5	0.7	3	38%
10 - Addison	\$300-\$399	323	27	51	1.9	26	34%
10 - Addison	\$400-\$499	266	22	72	3.2	29	29%
10 - Addison	\$500-\$700	241	20	110	5.5	22	17%
10 - Addison	\$700-\$1.0M	91	8	39	5.1	8	17%
11 - North Dallas	\$300-\$399	17	1	1	0.7	1	50%
11 - North Dallas	\$400-\$499	37	3	8	2.6	4	33%
11 - North Dallas	\$500-\$700	183	15	58	3.8	13	18%
11 - North Dallas	\$700-\$1.0M	163	14	56	4.1	21	27%
11 - North Dallas	\$1.0M-\$1.5M	167	14	175	12.6	15	8%
11 - North Dallas	\$1.5M-\$2.0M	93	8	45	5.8	9	17%
11 - North Dallas	\$2.0M-\$3.0M	51	4	41	9.6	13	24%
12 - East Dallas	\$060-\$099	43	4	10	2.8	7	41%
12 - East Dallas	\$100-\$149	138	12	7	0.6	14	67%
12 - East Dallas	\$150-\$199	2019	168	28	0.2	23	45%
12 - East Dallas	\$200-\$299	397	33	83	2.5	44	35%
12 - East Dallas	\$300-\$399	437	36	94	2.6	38	29%
12 - East Dallas	\$400-\$499	336	28	78	2.8	42	35%
12 - East Dallas	\$500-\$700	377	31	111	3.5	42	27%
12 - East Dallas	\$700-\$900	168	14	60	4.3	24	29%
12 - East Dallas	\$900-\$1.5M	50	4	75	18.0	15	17%
18 - Lake Highlands	\$150-\$199	14	1	5	4.3	0	0%
18 - Lake Highlands	\$200-\$299	117	10	6	0.6	6	50%
18 - Lake Highlands	\$300-\$399	223	19	42	2.3	17	29%
18 - Lake Highlands	\$400-\$499	217	18	46	2.5	22	32%
18 - Lake Highlands	\$500-\$700	133	11	45	4.1	22	33%
18 - Lake Highlands	\$700-\$900	27	2	7	3.1	3	30%

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20 - Plano	\$100-\$149	8	1	1	1.5	1	50%
20 - Plano	\$150-\$199	83	7	3	0.4	6	67%
20 - Plano	\$200-\$299	900	75	93	1.2	72	44%
20 - Plano	\$300-\$399	1256	105	256	2.4	119	32%
20 - Plano	\$400-\$499	644	54	169	3.1	55	25%
20 - Plano	\$500-\$700	397	33	183	5.5	38	17%
20 - Plano	\$700-\$1.0M	135	11	95	8.4	11	10%
20 - Plano	\$1.0M-\$1.5M	46	4	45	11.7	10	18%
21 - Coppell	\$200-\$299	62	5	13	2.5	45	78%
21 - Coppell	\$300-\$399	138	12	26	2.3	38	59%
21 - Coppell	\$400-\$499	168	14	37	2.6	41	53%
21 - Coppell	\$500-\$700	124	10	63	6.1	42	40%
21 - Coppell	\$700-\$900	26	2	15	6.9	24	62%
22 - Carrollton	\$100-\$149	16	1	0	0.0	0	#DIV/0!
22 - Carrollton	\$150-\$199	163	14	3	0.2	10	77%
22 - Carrollton	\$200-\$299	853	71	83	1.2	87	51%
22 - Carrollton	\$300-\$399	396	33	67	2.0	52	44%
22 - Carrollton	\$400-\$499	160	13	58	4.4	22	28%
22 - Carrollton	\$500-\$599	96	8	38	4.8	15	28%
23 - Richardson	\$100-\$149	7	1	0	0.0	1	100%
23 - Richardson	\$150-\$199	59	5	1	0.2	2	67%
23 - Richardson	\$200-\$299	5563	464	49	0.1	48	49%
23 - Richardson	\$300-\$399	341	28	73	2.6	39	35%
23 - Richardson	\$400-\$499	112	9	25	2.7	11	31%
23 - Richardson	\$500-\$599	32	3	16	6.0	2	11%
24 - Garland	\$060-\$099	34	3	1	0.4	3	75%
24 - Garland	\$100-\$149	277	23	10	0.4	24	71%
24 - Garland	\$150-\$199	740	62	55	0.9	68	55%
24 - Garland	\$200-\$299	815	68	141	2.1	92	39%
24 - Garland	\$300-\$399	198	17	49	3.0	24	33%
24 - Garland	\$400-\$499	42	4	26	7.4	5	16%
25 - Park Cities	\$500-\$700	51	4	13	3.1	5	55%
25 - Park Cities	\$700-\$900	89	7	36	4.9	11	29%
25 - Park Cities	\$900-\$1.2M	137	11	46	4.0	16	10%
25 - Park Cities	\$1.2M-\$1.5M	113	9	52	5.5	15	22%
25 - Park Cities	\$1.5M-\$2.0M	122	10	61	6.0	16	21%
25 - Park Cities	\$2.0M-\$3.0M	92	8	76	9.9	12	14%
25 - Park Cities	\$3.0M-\$4.0M	22	2	25	13.6	5	17%
26 - Irving	\$060-\$099	12	1	1	1.0	1	50%
26 - Irving	\$100-\$149	81	7	1	0.1	3	75%
26 - Irving	\$150-\$199	288	24	12	0.5	25	68%
26 - Irving	\$200-\$299	327	27	55	2.0	41	43%
26 - Irving	\$300-\$399	260	22	41	1.9	19	32%
26 - Irving	\$400-\$499	148	12	47	3.8	18	28%
26 - Irving	\$500-\$700	160	13	85	6.4	31	27%
26 - Irving	\$700-\$900	28	2	19	8.1	6	24%
50 - Wylie	\$100-\$149	13	1	1	0.9	2	67%
50 - Wylie	\$150-\$199	91	8	3	0.4	9	75%
50 - Wylie	\$200-\$299	670	56	89	1.6	57	39%

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50 - Wylie	\$300-\$400	499	42	143	3.4	63	31%
50 - Wylie	\$400-\$500	142	12	48	4.1	11	19%
51 - Allen	\$150-\$199	86	7	83	11.6	7	8%
51 - Allen	\$200-\$299	418	35	142	4.1	31	18%
51 - Allen	\$300-\$399	382	32	48	1.5	46	49%
51 - Allen	\$400-\$499	233	19	77	4.0	23	23%
51 - Allen	\$500-\$700	174	15	89	6.1	28	24%
51 - Allen	\$700-\$1.0M	43	4	42	11.7	9	18%
51 - Allen	\$1.0M-\$2.0M	7	1	6	10.3	0	0%
53 - McKinney	\$100-\$149	20	2	0	0.0	2	100%
53 - McKinney	\$150-\$199	81	7	8	1.2	3	27%
53 - McKinney	\$200-\$299	1010	84	146	1.7	118	45%
53 - McKinney	\$300-\$399	1074	90	304	3.4	120	28%
53 - McKinney	\$400-\$499	504	42	214	5.1	67	24%
53 - McKinney	\$500-\$700	222	19	120	6.5	33	22%
53 - McKinney	\$700-\$1.0M	57	5	35	7.4	7	17%
53 - McKinney	\$1.0M-\$2.0M	12	1	13	13.0	1	7%
55 - Frisco	\$200-\$299	727	61	81	1.3	49	38%
55 - Frisco	\$300-\$399	1299	108	263	2.4	118	31%
55 - Frisco	\$400-\$499	806	67	302	4.5	91	23%
55 - Frisco	\$500-\$700	696	58	372	6.4	113	23%
55 - Frisco	\$700-\$1.0M	243	20	148	7.3	44	23%
55 - Frisco	\$1.0M-\$2.0M	71	6	61	10.3	7	10%
59 - Prosper	\$200-\$299	79	7	7	1.1	5	42%
59 - Prosper	\$300-\$399	221	18	71	3.9	24	25%
59 - Prosper	\$400-\$499	300	25	111	4.4	48	30%
59 - Prosper	\$500-\$700	267	22	173	7.8	55	24%
59 - Prosper	\$700-\$1.0M	76	6	71	11.2	18	20%
59 - Prosper	\$1.0M-\$2.0M	16	1	17	12.8	1	6%
D/FW Metroplex	\$060-\$099			80		114	59%
D/FW Metroplex	\$100-\$149			260		455	64%
D/FW Metroplex	\$150-\$199			755		1,319	64%
D/FW Metroplex	\$200-\$299			7,843		3,002	28%
D/FW Metroplex	\$300-\$399			3,684		1,684	31%
D/FW Metroplex	\$400-\$499			2,519		945	27%
D/FW Metroplex	\$500-\$700			2,513		783	24%
D/FW Metroplex	\$700-\$1.0M			1,266		314	20%
D/FW Metroplex	\$1.0M-\$2.0M			875		162	16%

*Hotness Factor is the ratio of Pending Sales to Active Plus Pending Listings.

Data Source: New and pre-owned homes listed in the North Texas Real Estate Info. Systems, Inc.