Fourth Quarter 2019 - Market Study

Area	Price Rng	No. of Sales Past Yr.	Sales/Mo.	Supply (Active Listings)	Months Inventory	Under Contract	Hotness Factor*
05 - Mesquite	$060-$099	40	3	0	0.0	0	#DIV/0!
05 - Mesquite	$100-$149	234	20	13	0.7	12	48%
05 - Mesquite	$150-$199	781	65	86	1.3	75	47%
05 - Mesquite	$200-$299	593	49	119	2.4	72	38%
07 (41) - Lewis/Flower	$100-$149	16	1	0	0.0	1	100%
07 (41) - Lewis/Flower	$150-$199	113	9	7	0.7	5	42%
07 (41) - Lewis/Flower	$200-$299	1498	125	119	1.0	137	54%
07 (41) - Lewis/Flower	$300-$399	1243	104	224	2.2	102	31%
07 (41) - Lewis/Flower	$400-$499	748	62	166	2.7	63	28%
07 (41) - Lewis/Flower	$500-$599	311	26	64	2.5	26	29%
07 (41) - Lewis/Flower	$600-$699	149	12	48	3.9	13	21%
07 (41) - Lewis/Flower	$700-$799	81	7	24	3.6	10	29%
08 - Sachse/Rowlett	$100-$149	15	1	1	0.8	1	50%
08 - Sachse/Rowlett	$150-$199	98	8	2	0.2	6	75%
08 - Sachse/Rowlett	$200-$299	652	54	95	1.7	77	45%
08 - Sachse/Rowlett	$300-$399	283	24	92	3.9	31	25%
08 - Sachse/Rowlett	$400-$499	79	7	33	5.0	10	23%
09 - The Colony	$100-$149	4	0	0	0.0	0	#DIV/0!
09 - The Colony	$150-$199	41	3	0	0.0	1	100%
09 - The Colony	$200-$299	296	25	47	1.9	20	30%
09 - The Colony	$300-$399	130	11	25	2.3	9	26%
10 - Addison	$200-$299	99	8	10	1.2	10	50%
10 - Addison	$300-$399	284	24	66	2.8	22	25%
10 - Addison	$400-$499	268	22	63	2.8	18	22%
10 - Addison	$500-$700	234	20	83	4.3	20	19%
10 - Addison	$700-$1.0M	132	11	43	3.9	8	16%
11 - North Dallas	$300-$399	14	1	7	6.0	3	30%
11 - North Dallas	$400-$499	32	3	10	3.8	2	17%
11 - North Dallas	$500-$700	157	13	74	5.7	14	16%
11 - North Dallas	$700-$1.0M	151	13	76	6.0	13	15%
11 - North Dallas	$1.0M-$1.5M	124	10	83	8.0	15	15%
11 - North Dallas	$1.5M-$2.0M	76	6	68	10.7	13	16%
11 - North Dallas	$2.0M-$3.0M	56	5	65	13.9	3	4%
12 - East Dallas	$060-$099	173	14	8	0.6	1	11%
12 - East Dallas	$100-$149	129	11	18	1.7	6	25%
12 - East Dallas	$150-$199	232	19	43	2.2	27	39%
12 - East Dallas	$200-$299	389	32	134	4.1	32	19%
12 - East Dallas	$300-$399	357	30	110	3.7	33	23%
12 - East Dallas	$400-$499	316	26	89	3.4	25	22%
12 - East Dallas	$500-$700	378	32	151	4.8	38	20%
12 - East Dallas	$700-$900	165	14	70	5.1	23	25%
12 - East Dallas	$900-$1.5M	156	13	67	5.2	24	26%
18 - Lake Highlands	$150-$199	10	1	3	3.6	0	0%
18 - Lake Highlands	$200-$299	105	9	17	1.9	6	26%
18 - Lake Highlands	$300-$399	185	15	37	2.4	10	21%
18 - Lake Highlands	$400-$499	191	16	57	3.6	19	25%
18 - Lake Highlands	$500-$700	153	13	53	4.2	7	12%
18 - Lake Highlands	$700-$900	28	2	10	4.3	3	23%
20 - Plano	$100-$149	5	0	0	0.0	1	100%

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Fourth Quarter 2019 - Market Study							
Area	**Price Rng**	**No. of Sales Past Yr.**	**Sales/Mo.**	**Supply (Active Listings)**	**Months Inventory**	**Under Contract**	**Hotness Factor***
20 - Plano	$150-$199	65	5	3	0.6	3	50%
20 - Plano	$200-$299	776	65	96	1.5	72	43%
20 - Plano	$300-$399	1115	93	212	2.3	121	36%
20 - Plano	$400-$499	583	49	150	3.1	56	27%
20 - Plano	$500-$700	384	32	134	4.2	35	21%
20 - Plano	$700-$1.0M	126	11	75	7.1	9	11%
20 - Plano	$1.0M-$1.5M	54	5	27	6.0	7	21%
21 - Coppell	$200-$299	75	6	5	0.8	4	44%
21 - Coppell	$300-$399	166	14	29	2.1	8	22%
21 - Coppell	$400-$499	146	12	33	2.7	21	39%
21 - Coppell	$500-$700	126	11	33	3.1	12	27%
21 - Coppell	$700-$900	26	2	13	6.0	2	13%
22 - Carrollton	$100-$149	7	1	0	0.0	1	100%
22 - Carrollton	$150-$199	99	8	3	0.4	5	63%
22 - Carrollton	$200-$299	811	68	88	1.3	70	44%
22 - Carrollton	$300-$399	536	45	82	1.8	54	40%
22 - Carrollton	$400-$499	211	18	55	3.1	20	27%
22 - Carrollton	$500-$599	119	10	33	3.3	8	20%
23 - Richardson	$100-$149	7	1	1	1.7	0	0%
23 - Richardson	$150-$199	38	3	1	0.3	4	80%
23 - Richardson	$200-$299	512	43	86	2.0	34	28%
23 - Richardson	$300-$399	426	36	86	2.4	36	30%
23 - Richardson	$400-$499	125	10	30	2.9	7	19%
23 - Richardson	$500-$599	53	4	18	4.1	4	18%
24 - Garland	$060-$099	22	2	0	0.0	0	#DIV/0!
24 - Garland	$100-$149	150	13	7	0.6	10	59%
24 - Garland	$150-$199	681	57	61	1.1	50	45%
24 - Garland	$200-$299	966	81	179	2.2	100	36%
24 - Garland	$300-$399	182	15	67	4.4	19	22%
24 - Garland	$400-$499	48	4	20	5.0	2	9%
25 - Park Cities	$500-$700	60	5	29	5.8	6	17%
25 - Park Cities	$700-$900	86	7	44	6.1	10	19%
25 - Park Cities	$900-$1.2M	106	9	43	4.9	18	30%
25 - Park Cities	$1.2M-$1.5M	105	9	41	4.7	10	20%
25 - Park Cities	$1.5M-$2.0M	133	11	65	5.9	14	18%
25 - Park Cities	$2.0M-$3.0M	102	9	66	7.8	7	10%
25 - Park Cities	$3.0M-$4.0M	26	2	27	12.5	4	13%
26 - Irving	$100-$149	38	3	1	0.3	4	80%
26 - Irving	$150-$199	197	16	9	0.5	14	61%
26 - Irving	$200-$299	408	34	57	1.7	38	40%
26 - Irving	$300-$399	246	21	43	2.1	25	37%
26 - Irving	$400-$499	186	16	71	4.6	24	25%
26 - Irving	$500-$700	151	13	65	5.2	15	19%
26 - Irving	$700-$900	32	3	19	7.1	2	10%
50 - Wylie	$100-$149	6	1	0	0.0	0	#DIV/0!
50 - Wylie	$150-$199	42	4	4	1.1	5	56%
50 - Wylie	$200-$299	587	49	60	1.2	41	41%
50 - Wylie	$300-$400	577	48	102	2.1	38	27%
50 - Wylie	$400-$500	157	13	45	3.4	5	10%

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Fourth Quarter 2019 - Market Study

Area	Price Rng	No. of Sales Past Yr.	Sales/Mo.	Supply (Active Listings)	Months Inventory	Under Contract	Hotness Factor*
51 - Allen	$150-$199	40	3	0	0.0	3	100%
51 - Allen	$200-$299	406	34	25	0.7	36	59%
51 - Allen	$300-$399	406	34	91	2.7	39	30%
51 - Allen	$400-$499	238	20	73	3.7	24	25%
51 - Allen	$500-$700	214	18	72	4.0	17	19%
51 - Allen	$700-$1.0M	63	5	39	7.4	4	9%
51 - Allen	$1.0M-$2.0M	7	1	3	5.1	1	25%
53 - McKinney	$100-$149	23	2	1	0.5	0	0%
53 - McKinney	$150-$199	54	5	2	0.4	7	78%
53 - McKinney	$200-$299	927	77	123	1.6	72	37%
53 - McKinney	$300-$399	1097	91	239	2.6	86	26%
53 - McKinney	$400-$499	496	41	162	3.9	47	22%
53 - McKinney	$500-$700	220	18	119	6.5	23	16%
53 - McKinney	$700-$1.0M	68	6	40	7.1	7	15%
53 - McKinney	$1.0M-$2.0M	18	2	11	7.3	1	8%
55 - Frisco	$200-$299	598	50	67	1.3	52	44%
55 - Frisco	$300-$399	1096	91	247	2.7	92	27%
55 - Frisco	$400-$499	816	68	221	3.3	83	27%
55 - Frisco	$500-$700	630	53	244	4.6	66	21%
55 - Frisco	$700-$1.0M	257	21	125	5.8	29	19%
55 - Frisco	$1.0M-$2.0M	83	7	46	6.7	10	18%
59 - Prosper	$200-$299	74	6	17	2.8	7	29%
59 - Prosper	$300-$399	258	22	87	4.0	33	28%
59 - Prosper	$400-$499	351	29	134	4.6	39	23%
59 - Prosper	$500-$700	341	28	141	5.0	32	18%
59 - Prosper	$700-$1.0M	82	7	46	6.7	13	22%
59 - Prosper	$1.0M-$2.0M	35	3	20	6.9	3	13%
D/FW Metroplex	$060-$099			60		57	49%
D/FW Metroplex	$100-$149			273		262	49%
D/FW Metroplex	$150-$199			986		1,007	51%
D/FW Metroplex	$200-$299			4,351		2,946	40%
D/FW Metroplex	$300-$399			3,864		1,533	28%
D/FW Metroplex	$400-$499			2,393		787	25%
D/FW Metroplex	$500-$700			2,185		578	21%
D/FW Metroplex	$700-$1.0M			1,165		266	19%
D/FW Metroplex	$1.0M-$2.0M			853		149	15%

**Hotness Factor is the ratio of Pending Sales to Active Plus Pending Listings.*
Data Source: New and pre-owned homes listed in the North Texas Real Estate Info. Systems, Inc.

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