

### **Third Quarter 2023- Market Study**

Area	Price Rng	No. of Sales Past Yr.	Sales/Mo.	Supply (Active Listings)	Months Inventory	Under Contract	Hotness Factor*
05 - Mesquite	\$060-\$099	2	0	0	0.0	0	0%
05 - Mesquite	\$100-\$149	10	1	1	1.2	0	0%
05 - Mesquite	\$150-\$199	96	8	7	0.9	7	50%
05 - Mesquite	\$200-\$299	712	59	51	0.9	85	63%
07 (41) - Lewis/Flower	\$100-\$149	0	0	0	0.0	0	0%
07 (41) - Lewis/Flower	\$150-\$199	5	0	0	0.0	0	0%
07 (41) - Lewis/Flower	\$200-\$299	81	7	7	1.0	5	42%
07 (41) - Lewis/Flower	\$300-\$399	382	32	33	1.0	29	47%
07 (41) - Lewis/Flower	\$400-\$499	367	31	23	0.8	32	58%
07 (41) - Lewis/Flower	\$500-\$599	236	20	24	1.2	27	53%
07 (41) - Lewis/Flower	\$600-\$699	272	23	33	1.5	16	33%
07 (41) - Lewis/Flower	\$700-\$799	132	11	28	2.5	23	45%
08 - Sachse/Rowlett	\$100-\$149	0	0	0	0.0	0	0%
08 - Sachse/Rowlett	\$150-\$199	8	1	0	0.0	0	0%
08 - Sachse/Rowlett	\$200-\$299	86	7	2	0.3	5	71%
08 - Sachse/Rowlett	\$300-\$399	387	32	33	1.0	40	55%
08 - Sachse/Rowlett	\$400-\$499	369	31	44	1.4	41	48%
09 - The Colony	\$100-\$149	0	0	0	0.0	0	0%
09 - The Colony	\$150-\$199	4	0	0	0.0	0	0%
09 - The Colony	\$200-\$299	56	5	5	0.0	2	29%
09 - The Colony	\$300-\$399	183	15	21	1.4	20	49%
10 - Far North Dallas	\$200-\$299	0	0	0	0.0	0	0%
11 - Far North Dallas	\$300-\$399	66	6	6	1.1	6	50%
12 - Far North Dallas	\$400-\$499	150	13	5	0.4	15	75%
13 - Far North Dallas	\$500-\$700	303	25	32	1.3	29	48%
14 - Far North Dallas	\$700-\$1.0M	277	23	42	1.8	28	40%
11 - North Dallas	\$300-\$399	64	5	2	0.4	3	60%
11 - North Dallas	\$400-\$499	79	7	8	1.2	4	33%
11 - North Dallas	\$500-\$700	168	14	33	2.4	23	41%
11 - North Dallas	\$700-\$1.0M	230	19	32	1.7	19	37%
11 - North Dallas	\$1.0M-\$1.5M	194	16	32	2.0	17	35%
11 - North Dallas	\$1.5M-\$2.0M	138	12	34	3.0	13	28%
11 - North Dallas	\$2.0M-\$3.0M	149	12	49	3.9	16	25%
12 - East Dallas	\$060-\$099	0	0	0	0.0	0	0%
12 - East Dallas	\$100-\$149	1	0	0	0.0	0	0%
12 - East Dallas	\$150-\$199	33	3	0	0.0	2	100%
12 - East Dallas	\$200-\$299	178	15	10	0.7	18	64%
12 - East Dallas	\$300-\$399	190	16	35	2.2	19	35%
12 - East Dallas	\$400-\$499	214	18	25	1.4	26	51%
12 - East Dallas	\$500-\$700	325	27	59	2.2	26	31%
12 - East Dallas	\$700-\$900	266	22	51	2.3	33	39%
12 - East Dallas	\$900-\$1.5M	281	23	41	1.8	14	25%
18 - Lake Highlands	\$150-\$199	2	0	0	0.0	0	0%
18 - Lake Highlands	\$200-\$299	43	4	4	1.1	4	50%
18 - Lake Highlands	\$300-\$399	57	5	7	1.5	4	36%
18 - Lake Highlands	\$400-\$499	111	9	9	1.0	7	44%
18 - Lake Highlands	\$500-\$700	262	22	25	1.1	17	40%
18 - Lake Highlands	\$700-\$900	143	12	23	1.9	11	32%
20 - Plano	\$100-\$149	0	0	0	0.0	0	0%

### **Third Quarter 2023- Market Study**

Area	Price Rng	No. of Sales Past Yr.	Sales/Mo.	Supply (Active Listings)	Months Inventory	Under Contract	Hotness Factor*
20 - Plano	\$150-\$199	0	0	0	0.0	0	0%
20 - Plano	\$200-\$299	54	5	0	0.0	4	100%
20 - Plano	\$300-\$399	370	31	25	0.8	30	55%
20 - Plano	\$400-\$499	545	45	43	0.9	51	54%
20 - Plano	\$500-\$700	767	64	107	1.7	62	37%
20 - Plano	\$700-\$1.0M	338	28	67	2.4	31	32%
20 - Plano	\$1.0M-\$1.5M	100	8	21	2.5	7	25%
21 - Coppell	\$200-\$299	4	0	0	0.0	0	0%
21 - Coppell	\$300-\$399	23	2	0	0.0	2	100%
21 - Coppell	\$400-\$499	80	7	9	1.4	6	40%
21 - Coppell	\$500-\$700	126	11	10	1.0	10	50%
21 - Coppell	\$700-\$900	86	7	14	2.0	13	48%
22 - Carrollton	\$100-\$149	0	0	0	0.0	0	0%
22 - Carrollton	\$150-\$199	2	0	0	0.0	0	0%
22 - Carrollton	\$200-\$299	55	5	2	0.4	4	67%
22 - Carrollton	\$300-\$399	292	24	24	1.0	21	47%
22 - Carrollton	\$400-\$499	333	28	40	1.4	37	48%
22 - Carrollton	\$500-\$599	146	12	20	1.6	12	38%
23 - Richardson	\$100-\$149	0	0	0	0.0	0	0%
23 - Richardson	\$150-\$199	1	0	0	0.0	0	0%
23 - Richardson	\$200-\$299	38	3	1	0.3	4	80%
23 - Richardson	\$300-\$399	218	18	12	0.7	18	60%
23 - Richardson	\$400-\$499	314	26	29	1.1	29	50%
23 - Richardson	\$500-\$599	173	14	13	0.9	13	50%
24 - Garland	\$060-\$099	0	0	0	0.0	0	0%
24 - Garland	\$100-\$149	18	2	0	0.0	0	0%
24 - Garland	\$150-\$199	67	6	3	0.5	7	70%
24 - Garland	\$200-\$299	626	52	32	0.6	53	62%
24 - Garland	\$300-\$399	712	59	95	1.6	58	38%
24 - Garland	\$400-\$499	233	19	39	2.0	23	37%
25 - Park Cities	\$500-\$700	0	0	0	0.0	0	0%
25 - Park Cities	\$700-\$900	3	0	1	4.0	0	0%
25 - Park Cities	\$900-\$1.2M	12	1	2	2.0	2	50%
25 - Park Cities	\$1.2M-\$1.5M	26	2	2	0.9	2	50%
25 - Park Cities	\$1.5M-\$2.0M	39	3	7	2.2	2	22%
25 - Park Cities	\$2.0M-\$3.0M	71	6	12	2.0	8	40%
25 - Park Cities	\$3.0M-\$4.0M	40	3	8	2.4	4	33%
26 - Irving	\$150-\$199	25	2	0	0.0	1	100%
26 - Irving	\$200-\$299	133	11	7	0.6	9	56%
26 - Irving	\$300-\$399	292	24	25	1.0	31	55%
26 - Irving	\$400-\$499	140	12	16	1.4	8	33%
26 - Irving	\$500-\$700	171	14	22	1.5	18	45%
26 - Irving	\$700-\$900	102	9	13	1.5	11	46%
50 - Wylie	\$100-\$149	0	0	0	0.0	0	0%
50 - Wylie	\$150-\$199	0	0	0	0.0	0	0%
50 - Wylie	\$200-\$299	33	3	6	2.2	6	50%
50 - Wylie	\$300-\$400	246	21	20	1.0	12	38%
50 - Wylie	\$400-\$500	233	19	31	1.6	31	50%
51 - Allen	\$150-\$199	0	0	0	0.0	0	0%

### **Third Quarter 2023- Market Study**

Area	Price Rng	No. of Sales Past Yr.	Sales/Mo.	Supply (Active Listings)	Months Inventory	Under Contract	Hotness Factor*
51 - Allen	\$200-\$299	28	2	0	0.0	1	100%
51 - Allen	\$300-\$399	146	12	8	0.7	13	62%
51 - Allen	\$400-\$499	230	19	19	1.0	12	39%
51 - Allen	\$500-\$700	372	31	49	1.6	32	40%
51 - Allen	\$700-\$1.0M	219	18	27	1.5	20	43%
51 - Allen	\$1.0M-\$2.0M	55	5	9	2.0	6	40%
53 - McKinney	\$100-\$149	0	0	0	0.0	0	0%
53 - McKinney	\$150-\$199	9	1	0	0.0	0	0%
53 - McKinney	\$200-\$299	46	4	4	1.0	6	60%
53 - McKinney	\$300-\$399	371	31	28	0.9	45	62%
53 - McKinney	\$400-\$499	636	53	77	1.5	82	52%
53 - McKinney	\$500-\$700	1025	85	134	1.6	105	44%
53 - McKinney	\$700-\$1.0M	411	34	75	2.2	67	47%
53 - McKinney	\$1.0M-\$2.0M	78	7	36	2.5	12	25%
55 - Frisco	\$200-\$299	0	0	0	0.0	0	0%
55 - Frisco	\$300-\$399	90	8	2	0.3	2	50%
55 - Frisco	\$400-\$499	348	29	21	0.7	29	58%
55 - Frisco	\$500-\$700	769	64	96	1.5	84	47%
55 - Frisco	\$700-\$1.0M	723	60	118	2.0	75	39%
55 - Frisco	\$1.0M-\$2.0M	359	30	72	2.4	51	41%
59 - Prosper	\$200-\$299	1	0	0	0.0	0	0%
59 - Prosper	\$300-\$399	25	2	1	0.5	0	0%
59 - Prosper	\$400-\$499	42	4	8	2.3	2	20%
59 - Prosper	\$500-\$700	205	17	34	2.0	15	31%
59 - Prosper	\$700-\$1.0M	449	37	96	2.6	60	38%
59 - Prosper	\$1.0M-\$2.0M	214	18	62	3.5	43	41%
D/FW Metroplex	\$060-\$099			2		9	82%
D/FW Metroplex	\$100-\$149			33		36	52%
D/FW Metroplex	\$150-\$199			146		126	46%
D/FW Metroplex	\$200-\$299			960		1150	55%
D/FW Metroplex	\$300-\$399			2436		2011	45%
D/FW Metroplex	\$400-\$499			1870		1277	41%
D/FW Metroplex	\$500-\$700			2481		1447	37%
D/FW Metroplex	\$700-\$1.0M			1454		818	36%
D/FW Metroplex	\$1.0M-\$2.0M			965		398	29%

\*Hotness Factor is the ratio of Pending Sales to Active Plus Pending Listings.

Data Source: New and pre-owned homes listed in the North Texas Real Estate Info. Systems, Inc.